

Message Text

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PAGE 01 STOCKH 00299 241241Z

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ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 241155Z JAN 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 1318

UNCLAS STOCKHOLM 0299

FOR BIC/OIM

E.O. 11652 N/A

TAGS: BEXP SW

SUBJECT: INTERMED '74

REF: USDOC 823, 728, STOCKHOLM 4522

1) AMERICAN OPTICAL CORP. THIS FIRM HAS A SWEDISH AGENT WHO WILL BE GOING TO BASEL AND DISCUSS PARTICIPATION WITH EUROPEAN HEAD OFFICE.

2) BARNSTAD COMPANY. MR. SIGAR HAMMER OF RUDOLPH GRAVA AB VERY INTERESTED. WILL TELEX TO PARENT COMPANY AND AT THE SAME TIME LET US KNOW DECISION AT TC.

3) BIO RAD LABORATORIES. TOR BOLANDER OF SWEDISH AGENT SENT A LETTER TO ENGLAND OFFICE ON JAN. 16 DECLINING PARTICIPATION. WILL INFORM HOME OFFICE.

4) COBE LABORATORIES. SENT KIT TO RUNE ERIKSSON PRESIDENT OF AB FERROSAN. HE DECLINED PARTICIPATION.

5) WARREN L. COLLINS. MR. LARS MATTSON OF SWEDISH REP COMPANY ISOTRONICS AB WILL TELEX TO HOME OFFICE CONFIRMING WILLINGNESS TO MAN BOOTH.

6) HONEYWELL AB SWEDEN WILL DISCUSS PARTICIPATION AND LET US KNOW.

7) JOHNSON & JOHNSON AB. MR. JOHN ANDERSON, PRESIDENT WAS NOT AT ALL AWARE OF THIS EXHIBITION. WILL CHECK AND LET US KNOW SOONEST.

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8) NICOLET INSTRUMENT CORP. SWEDISH AGENT SAVEN HAS BEEN

INFORMED. WILL DISCUSS WITH PRINCIPALS.

9) NUCLEAR DATA INC. MR. ANTMAN OF SWEDISH REP COMPANY WILL DISCUSS AND LET US KNOW WITHIN 10 DAYS.

10) PAKO MINNEAPOLIS. SWEDISH AGENT AGFA-GEVAERT AB. VERY INTERESTED. WILL TAKE CONTACT IMMEDIATELY WITH PRINCIPALS.

11) SMITH KLINE INSTRUMENTS. SWEDISH REP COMPANY HUGO TILLQUIST. INTERESTED. WILL DISCUSS AND LET US KNOW.

12) TECHNICON INSTRUMENT. SWEDISH AGENT DECLINED PARTICIPATION ALREADY OCTOBER 8, 1973. (ADDRESSED TO MR. SWIFT).

13) A COMPLETE KIT HAS BEEN SENT TOGETHER WITH A PROCUREMENT LETTER TO THE FOLLOWING COMPANIES:

A) AMERICAN OPTICAL INT'L AG, BASEL

B) BOURNS AG, ZUG

C) V I MARKETING EUROPE, 91 MORANDIS

D) COULTER ELECTRONICS LTD, DUNSTABLE

E) FISCHER SCIENTIFIC COMP. ZURICH

F) KARL RUDO, KONTROM, ZURICH

G) PARAMED ROLF BOETHER, WIESBADEN

14) UNABLE TO TRACE ADDRESSES FOR

A) CORNING GLASS WORKS

B) MILLISE INC.

15) USDOC 728

MR. PAUL BATTERSBY OF MEDIDA SOEDERBERG, GOTHENBURG, DECLINED PARTICIPATION DUE TO OTHER COMMITMENTS.

16) STOCKHOLM 4522

A) LKB BECKMAN, STOCKHOLM, DECLINED PARTICIPATION.

B) NOVAKEMI AB, STOCKHOLM HAS NO FINAL ANSWER FROM PRINCIPALS.

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